

network enterprise europe

IPA Craiova, Ro 4 Europe

Investing in Future

<http://www.ipacv.ro/ro4een/>

Newsletter

No 254 / 5 - 2013



Technology Transfer and Innovation

Events in technology transfer and innovation field



Enterprise Europe Network carries out a variety of events to promote their activities to companies and organisations at regional, national or European level. The events provide you the opportunity to meet potential cooperation partners during pre-arranged face-to-face meetings, to present your business or technology offers.

Do you have technology profiles in the fields? Please contact office@ipacv.ro to support you.

February 2013

- 04 [International WIND Matchmaking Event - EWEA 2013 Annual Event](#) Vienna (Austria)
- 06 [Company mission - Biomass Valorization for energy production](#) Torino (Italy)
- 06 [Company mission to SABINE 2013](#) Reims (France)
- 07 [Life Science Scotland Partnering Event](#) Edinburgh (United Kingdom)
- 14 [TECHINNOV](#) Orly (France)
- 18 [Transnational AAL Info Day & Brokerage Event](#) Luxembourg (Luxembourg)
- 18 [Company Mission to Ambiente](#) Frankfurt/Main (Germany)
- 19 ["HCJ Fair 2013" - B2B meetings at the hospitality industry tradeshow in Japan](#) Tokyo (Japan)
- 25 [8th Mobile World Congress Brokerage Event](#) Barcelona (Spain)
- 26 [CONTACT: Business Meetings](#) Leipzig (Germany)
- 26 [GENERA 2013 Brokerage Event](#) Madrid (Spain)

March 2013

- 05 [CeBIT Future Match 2013](#) Hannover (Fairground) (Germany)
- 06 [Ecobuild matchmaking event - 6, March 2013](#) London (United Kingdom)
- 07 [IndustryMatchMaking – IMM2013](#) Sofia (Bulgaria)
- 07 [Iceland Geothermal Conference](#) Reykjavik (Iceland)
- 07 [Successful R&I in Europe 2013 - 5th European Networking Event](#) Düsseldorf (Airport) (Germany)
- 13 [Company Mission Forum Life Science 2013](#) Munich (Germany)
- 13 [Forum Life Science 2013](#) Munich (Germany)
- 21 [International Business meetings at BIOGAZ Europe and Fair BOIS ENERGIE 2013](#) NANTES (France)
- 21 [b2fair FURNITURE 2013](#) Vilnius (Lithuania)

April 2013

- 09 [conhIT Business Meetings 2013](#) Berlin (Germany)
- 09 [HANNOVER MESSE 2013: Technology Cooperation Days on Industrial Energy Efficiency](#) Hannover (Germany)
- 10 [THETIS 2013 Brest - International B2B Meetings](#) Brest (France)
- 11 [Biopesticide Market Opportunities](#) London (United Kingdom)
- 12 [Vision 2013](#) Freiburg, Germany (Germany)
- 17 ["Unlocking the Potential" Euromediterranean Brokerage Event 2013](#) St. Julians (Malta)
- 24 [NanoScience and Micro-Nanotechnologies \(Imagine Nano\)](#) Bilbao (Spain)
- 26 [Matchmaking at jazzahead! 2013](#) Bremen (Germany)

May 2013

- 28 [Matchmaking event for Safety, Security and Emergency](#) Kortrijk (Belgium)

June 2013

- 05 [Futurallia Istanbul 2013 Brokerage Event](#) Istanbul (Turkey)
- 12 [EEN Brokerage Event at "GR Business Days" in Luxembourg](#) Luxembourg (Luxembourg)
- 18 [Brokerage Event at Consense 2013](#) Stuttgart (Germany)
- 20 [Connect with international partners at EuroNanoForum Dublin 2013!](#) Dublin (Ireland)

September 2013

- 19 [Brokerage Event at EMO Hannover 2013 - Meet the World of Metalworking](#) Hannover (Germany)

Useful links

[Enterprise Europe Network](#) [DG Enterprise](#) [EU-Services](#) [Portal-for-SMEs](#) [Your-Europe-Your-Business](#) [Cordis](#) [US-EU-match](#) [Executive-Agency-for-Competitiveness&Innovation-EACI](#) [EIM's Knowledge Web on SMEs & Entrepreneurship](#) [Access2Finance - EU-Finance for SMEs](#) [EU's Information Society: Thematic Portal](#) [Your Europe - Citizens portal](#)

[Enterprise Europe Network](#) [What is a Network Partner?](#) [Find your local Enterprise Europe Network partner](#) [You are looking for a Commercial or Technology partnership?](#) [Setting sail for success](#) [Going international](#) [Technology-Transfer](#) [Intellectual property](#) [Access to finance](#) [Research funding](#) [EU law and standards](#) [Speak up on EU law](#)

User Guides: [Small Business](#) [Students](#) [Job Seekers](#) [Entrepreneurs](#) [Attorneys](#) [Business Development Consultants](#) [Journalists](#) [Nonprofits](#) [Venture Capital](#)

See how the Network's brokerage events work - in the short video shot during the global media tradeshow IBC in Amsterdam. See how Dutch entrepreneurs link up with business managers worldwide at a brokerage event organised by the Enterprise Europe Network in the Netherlands. Syntens & AgentschapNL organised an international matchmaking event, one of the most important events on the calendar for the global electronic media industry.

More... http://www.youtube.com/watch?feature=player_embedded&v=fERuBYG7sWI

European Mission for Growth: Mexico and Columbia, 14-19 April 2013

DG of Enterprise & Industry DG will lead a technical mission to Mexico & to Colombia with a EU business delegation of around 30 entrepreneurs in order to discuss with Mexican & Colombian politicians, entrepreneurs how to foster our industrial cooperation. The company delegation will first visit Mexico and the travel on to Columbia on 17 April. A detailed agenda for the entire trip is not yet finalised, but we can ensure you that an interesting and relevant programme for the delegation is currently being put together, including opportunities to meet selected companies from Mexico and Columbia whose business interests match those of their European counterparts. These visits are intended to:

- Promote European business policies and to develop ties between Mexican/Colombian and EU companies by organising an interesting programme for participating companies (including match-making events, discussions with investment agencies, etc.).
- Initiate discussions with high level government representatives about monitoring the Memoranda of Understanding signed by Vice-President Tajani during his Mission for Growth in May 2012.
- The presence of individual CEOs/entrepreneurs interested in cooperation with Mexico and Colombia is considered as the most important factor for the success of this Mission for Growth.

The most important **industrial sectors** targeted during these visits are **green economy, biotechnology, key enabling technologies, mining, construction and tourism**. **Registration of companies:** Companies interested in joining the VP's delegation should fill in the application form, send it together with a CV and a photo of the company's representative, to Jessica Stampa jessica.stampa@ec.europa.eu, Veronique Hyeulle veronique.hyeulle@ec.europa.eu at the EC's DG Enterprise and in Cc to gunnar.matthiesen@ec.europa.eu.

The **eligibility criteria** for companies applying to participate in the Mission for Growth are:

- High level representative of a European company
- Dynamic and innovative enterprises
- Strong international experiences and/or strong interest in the Mexican and/or Colombian markets

Cost: Participation in the Mission for Growth is free of charge. However, participating companies will be required to make their own arrangements for their travel, accommodation and subsistence (and pay for them...).

More... <http://portal.enterprise-europe-network.ec.europa.eu/my/intranet/mission-growth-mexico-columbia>

Economic mission, B2B Networking event, Athens, Greece, 11-12 March 2013

VP Tajani organises a mission to Athens. The first day will be dedicated to the political part with participation of Greek ministers and high level speakers from the EU and the business community.

The second day will be primarily dedicated to the B2B Networking event where our Network partners from Greece will play a central role with the organisation of the Matchmaking sessions. About 100 companies from their side have already been inserted. The B2B will focus on: Agrifood / Food processing (Materials and Key Enabling Technologies, Energy, Information & Communication Technologies, Pharmaceuticals / Health sciences) and Tourism

More... www.b2match.eu/AthensB2B

Celtic-Plus Event & Proposers' Day 2013, Kayseri, Turkey, 6-7 March 2013, Registration will close soon!

Celtic-Plus organises its annual Event in Kayseri, Turkey, on 6-7 March 2013. This year, the Event is organised in conjunction with the EUREKA Turkish Chairmanship meetings of the EUREKA National Project Coordinators and EUREKA High-Level Group representatives. It will provide an excellent opportunity to discuss projects and related issues

with high-level people from public authorities and high-level company representatives from most EUREKA countries. The Event will include, as usual, a project exhibition showing the achievements of completed and running Celtic-Plus projects, as well as several high-level presentations and a panel session.

On 7th March a Celtic-Plus Proposers' Day will take place where interested companies, experts will have the opportunity to present and discuss their project ideas with other experts and to start building potential project consortia. In conjunction with the Celtic-Plus Event and the exhibition there will be even more opportunities to establish new networks with related project partners. The Proposers' Day mainly targets project ideas to be submitted for Spring-Call (23 April).

More... the [Celtic-Plus Event website](#). The online [registration](#) is now open.

International B2B event "Entrepreneurship, energetics & organic agriculture", Novi Sad, Serbia, 8-9 March 2013

The event offers a unique opportunity to make new contacts and business relationships with companies, organizations and institutions in the region, where the focus is given on public-private partnership. The two-day B2B Fair will be held in the Congress Centre and in the Aula of Novi Sad Fair.

The Romanian Embassy from Serbia has supported the event, its representatives will be present as well.

The International business Fair will be the host for companies, organizations, institutions involved in entrepreneurship, energetic, organic agriculture with which you will be able to share experiences through the B2B meetings and be directly involved in the active pursuit of potential partners.

More... www.sajam.networkmedia.rs

Contact: Gabrijela Lesic ceo@networkmedia.rs, Kristina Munjin pr@networkmedia.rs keeping mladenr@uns.ac.rs in Cc.

International business networking event, 17-18 April 2013, Malta

Two full days of networking, individual business meetings, short practical workshops for companies and entrepreneurs from EU and Euromed countries. This international event will be held in Malta on 21 - 22 May 2013 and will focus on the following sectors: renewable energies, advanced manufacturing, sustainable construction, digital game production, maritime, aviation, logistics, functional food & beverages and life sciences. If you are interested in personally meeting other entrepreneurs to discuss business cooperation you are most welcome to join the event.

Contact: Brigitte Tanti, brigitte.tanti@maltaenterprise.com

EuroNanoForum 2013, 18-20 June 2013, Dublin, Ireland

EuroNanoForum 2013 focuses on the commercialisation of nanotechnologies, exploiting its potential for new applications, taking them further from enabling technologies to end products. It will introduce the industry to new innovations for growth opportunities. With Horizon2020 beginning in 2014, the conference will also show how nanotechnologies fit into the new structure within EU's key priority areas of excellent science, industrial leadership and tackling societal challenges.

More... [EuroNanoForum 2013](#)

SMAU Italy

Smau is the most important Italian event dedicated to Information & Communication Technology designed to help main national, international suppliers of ICT solutions meet entrepreneurs, corporate, public administration decision makers, ICT channel operators: a meeting during which the cutting-edge technological novelties, benefits for business deriving from adoption of digital technologies will be presented.

Bari, 2013 – 6-7 February

Padova, 2013 – 17-18 April

Bologna, 2013 – 5-6 June

Roma, 2013 – 20-21 March

Torino, 2013 – 8-9 May

Milano, 2013 – 16-18 October

More... <http://www.smau.it/inquiry/partnership/>

TechTour & InternationalVentureClub announced their strategic alliance promoting world-class entrepreneurship

The Alliance combines complementary collaborative platforms of entrepreneurs and investors as well as a partnership with Europe Unlimited (www.e-unlimited.com) to support their goals. Together they will foster successful entrepreneurial innovation and private investment across the Continent, facilitating economic growth.

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The first Tech Growth Summit (www.iventureclub.com/tgs) on April 10-11, 2013 in Berlin will showcase Europe's tech CEOs "who will change the world" to international corporate leaders and investors.

More... [E-Unlimited-Strategic-Alliance](#) ; www.techtour.com ; www.iventureclub.com

6th NoAE Project-Day European Showcase for Ideas, Innovations & Projects, 17-18 April 2013, Duesseldorf

The opportunity: Ideas become projects, projects become contracts. Interactive program with plenum-sessions, [workshops](#) and project-meetings via exhibition-partner (country-pavilions, eco-systems, best partner)

Step 1: **Presentations:** <http://www.project-days.com/index.php/presentations.html>

Step 2: **Changing ideas & projects** for cooperations: <http://www.project-days.com/index.php/ideas-projects.html>

Step 3: **Innovations** for automotive, aerospace & transportation: October 2012 to March 2013

..... for the 6th project-day we offer **workshops** (: <http://www.project-days.com/index.php/workshops.html>), **showcases & marketplaces**. We invite universities, small also bigger companies for 4 different areas:

- Ideas for Projects
- Proposals for Project Industry-Science

- Proposals for Project-Industrial
- Proposals for Funding Projects

We do have a great opportunity for Cooperation in CROSS-BORDER-Projects for:

- **Companies** (Automotive, Aerospace, Transportation, ICT, Electronic, eMobility, Manufacturing, Material) and
- **Research Institutes** (Universities, Lab's, R&D Departments)

Feedback to the 5th project-day <http://www.project-days.com/index.php/workshops.html>

A Video from Romania: <http://www.youtube.com/watch?v=53jB5sbrHu4&feature=plcp>

A video about 5th project-day this year: <http://www.youtube.com/watch?v=53jB5sbrHu4&feature=plcp>

More Videos: <http://www.project-days.com/index.php/videos.html>

All Workshops: <http://www.project-days.com/index.php/workshops.html>

Link to cooperation's with Netherlands and Taiwan: <http://www.project-days.com/index.php/news.html>

More... www.noae.com; <http://www.project-days.com/index.php/agenda.html>

Technology transfer services / All reasonable models of co-operation will be considered

You are an inventor, do you have technology to transfer, do you have new products, technology based on innovations to offer; do you need new technologies, do you need technical assistance in technology transfer...

Please **contact** IPA CIFATT Craiova, e-mail: office@ipacv.ro ; web site: www.ipacv.ro.

Clusters

ACQUEAU - the EUREKA technological Cluster for water technologies

EUREKA Clusters are composed of major industry players networking together with small businesses & academia to develop new innovative projects, supported financially by public funds.

The EUREKA Cluster **ACQUEAU** is an 'Industry & Business led water network'. The aim is to facilitate the generation of market driven, pan-EU collaborative water research & technological development RTD projects for the benefit of the EU Water Industry. Through the Water Supply & Sanitation Technology Platform WssTP employing the principle of Integrated Water Resources Management IWRM, a 'water vision' for EU has been identified by using knowledge from stakeholders, innovators, researchers, etc, involved in the water industry. This vision, supported by a Strategic Research Agenda (SRA) outlines the future scenario for the water industry. By employing the SRA the water cycle has been further examined, a 'technology roadmap' has been produced which 'leads the way' so that all players 'flow' in the right direction.

In order to facilitate the innovation of products, processes, systems needed on this roadmap the **ACQUEAU** Cluster will initiate R&TD calls on a regular basis identifying key 'technology needs'. Successful projects resulting from these **ACQUEAU** R&TD Project calls will strengthen the technological base of the European Water industry. This in time will enable the sector to become more efficient and effective in serving the citizens of Europe and more competitive in the global markets for water services and related technologies.

More... <http://www.acqueau.eu/> ; <http://www.eurekanetwork.org/acqueau/about> ; sylvio.pereira@acqueau.eu

ACQUEAU workshop to help water-tech companies apply for funding, Brussels, February 19, 2013

ACQUEAU invites small companies and research centres to join its workshop organised by blue chip companies **Suez, VEOLIA, BASF, Atkins, UKWIR** and **Acciona**. **Registrations to the ACQUEAU workshop** are open: www.acqueau.eu

The workshop aims to bring together relevant R&D/innovation stakeholders to develop projects ideas around three challenges in relation to water technologies:

- water and wastewater infrastructures
- water and wastewater treatment processes with a focus on water quantity and quality
- energy saving and recovery innovations targetting the connection between water and energy

More... Download the **Agenda**. Contact Capucine Beunes-Devauze at capucine.beunesdevauze@acqueau.eu

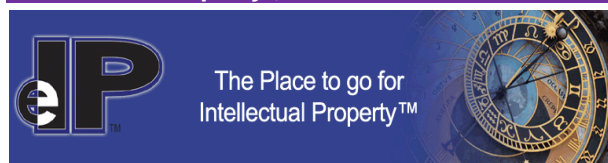
SMEs

Technology Profiles

New technology Economical heating of buildings	Czech_Rep	OFFER
Micro and nanoparticles for heavy metal remediation in aqueous environments	Romania	REQUEST
Seeking for thin flexible batteries for use in smartcards	France	REQUEST
Flexible electronics and smartcards with embedded electronics	France	OFFER
Knowledge and solutions to biotechnology and medical needs.	Spain	OFFER
A Novel Agent that Induces Oligodendrocyte-lineage Differentiation in Neural Precursors & Stem Cells as a potential treatment for demyelinating disease	UK	OFFER
Hydraulic device for unfolding of plastic pipes	Croatia	OFFER
Shower system with reduced fresh water and heating consumption	Luxembourg	OFFER
A new solution against rodents (rats, mice, squirrels...) for agrofood ind/warehouses	France	OFFER

Plasma surface treatment of powder materials	Czech_Rep	OFFER
Bi-conical pipe expander for implementation of plastic pipes into borehole while expanding	Croatia	OFFER
Intelligent mobile guides for smartphones	Spain	OFFER
New type of accumulative photovoltaic power plant using fuel cells	Czech_Rep	OFFER
Electronic Device for Preventing Hearing-Loss and Simulating Ear Distortion	Hungary	OFFER
Electro-hydraulic system design - anti sway systems for RTGs -Rubber Tyred Gantry	Germany	OFFER
Medical delivery for treating gene and carry virus by using proteoliposome	Korea	OFFER
Interval meter for total knee replacement	Korea	OFFER
Protease-activated receptor-2 (PAR-2) antagonist for improving chronic dermatitis age	Korea	OFFER
Non-Contact Current Transfer (NCCT) Technology for Protein Crystallization	Greece	OFFER
Valveless peristaltic chemical metering pump	UK	OFFER

Intellectual Property ; Standards



One single market with one single patent: the unitary patent

In December the Council and the EU Parliament gave their final political confirmation on the “patent package” proposed by the EC, putting a final end in the discussions first initiated in the 70s. The “patent package” includes agreements on the creation of a EU Patent

with unitary effect (also called as Unitary Patent), the language system to be used and on the Unified Patent Court, the responsible court for the litigation procedures.

When will your patent attorney be able to file in such patent? Once the “patent package” has been ratified in thirteen EU Member States (which should include Germany, France, the UK) or on 1 January 2014, whichever comes first.

Where is it applicable? It will be applicable in all the EU Member States, with the exception of Spain and Italy.

Which are the expected practical advantages?

(i) Cheaper: because no national translations are required. The EC anticipates that the new unitary patent will cost around 5,000 EUR, much less than the current average.

(ii) Quicker: because no national validation is needed.

(iii) Simplification of administrative work: fees will be centrally administered by the EPO and you will not have to go to court in every EU Member State.

Are there compensation schemes for SMEs and Universities? The “patent package” includes a compensation scheme for SMEs and universities which file a patent application in a language other than English, German and French, as well as renewal fees that consider the particular needs of SMEs.

Is there any change in terms of patentability requirements? No. The patentability requirements of the unitary patent are the same as the ones for a European Patent.

Information about all the National IP Offices in the EU can be found at Innovaccess, a EU network of national IP offices: <http://www.innovaccess.eu>.

More... http://www.iprhelpdesk.eu/sites/default/files/newsdocuments/IPR_Bulletin_No8_0.pdf

EC welcomes agreement on the EU unitary patent package

A one-stop shop for obtaining a patent having immediate effect in most parts of the EU's territory, combined with a single specialised patent court ensuring the highest review standards will be created.

More... http://europa.eu/rapid/press-release_MEMO-12-971_en.htm

More European patents awarded in 2012 than ever before

In 2012, the European Patent Office EPO has awarded 65,700 EU patents, setting a new record for the third year in a row. A total of 257,833 patents have been filed during the year, the [40 EUREKA member countries](#) accounting for nearly 95,000 of the filings. Companies have increasingly recourse to patents to protect their products from their competitors, a trend also observable in EUREKA projects, where participants are more and more often applying for the patenting of the technological consumer products that they develop. Unlike other EU public funding platforms, [EUREKA supports projects aiming at the development of a product or process](#) to be introduced on the market.

More... http://www.eurekanetwork.org/home/-/journal_content/56/10137/1902112?goback=%2Egde_2633714_member_208021029

Intellectual Property Rights (IPR) – video

Intellectual property and **copyright** have been huge issues in 2012, the debate between those that would like to see copyright reform and those that seek stricter copyright enforcement online, is becoming ever more intense. Leading ICT

journalist, Jennifer Baker, is joined by Rapporteur on the Digital Freedom Strategy in EU Foreign Policy, Marietje Schaake MEP (ALDE), **to discuss** intellectual property and copyright enforcement legislation in the EU.

More... <http://www.vieuws.eu/ict/intellectual-property-rights-ipr-marietje-schaake-mep-alde/>

Research

Protection of research know-how

Industrial Research Institute member firms are engaging small high technology companies, Federal Laboratories, Universities, international firms and competitors in ways not dreamed of just five years ago. Central to these collaborations is the need to share proprietary intellectual assets to meet the objectives of the collaboration. Equally important is the need to protect that information from unintended use.

The nature of intangible assets such as know how and trade secrets is a barrier to their protection. They are easily shared, travel effortlessly in peoples' minds, and resist being categorized into neat little piles labeled proprietary and non-proprietary knowledge, even simple products contain a bewildering number of sophisticated technologies as customers demand capabilities only dreamed about a few years ago. To gain access to the technology a company can (a) develop the technology internally (b) obtain it from outside parties via license/purchase (c) jointly develop the technology with an external firm; Business & technical people are drawn into discussions of how a particular technology works, the reasons why one technology will outperform another in the marketplace.

More... http://www.pi.gov.pl/PARP/CHAPTER_86197.asp?soid=D3E5BFFD1F4B454F9E107F1C519C0BEF

Joint Technology Initiatives (JTIs): European Commission releases Annual Report 2011

The European Commission has released the "Annual Progress Report on the activities of the Joint Technology Initiatives Joint Undertakings (JTI JUs) in 2011". The report to the European Parliament and The Council reports on the activities, progress, calls for proposals as well as on e.g. participation, SME involvement and future challenges and perspectives.

More... <http://www.kowi.de/new-documents>

Nano Magazine are happy to publish results of FP7 projects with a nanotechnology aspect

More... http://www.nanomagazine.co.uk/?goback=%2Egde_164166_member_206175567

Innovation and Entrepreneurship

EU launches digitalskills initiative with support from @Telefonica, @Nokia, @SAP,...

Europe has a problem: it can't produce enough people skilled in ICT to meet the demand. The ICT job market is growing by 3 % each year, while the number of ICT graduates and other ICT workers is actually *shrinking*. At the moment, there are 700 000 ICT jobs open that can't be filled, according to the EC. EU digital chief Neelie Kroes called the EU technology industry to action at the World Economic Forum in Davos.

So far, a long list of tech companies from EU have pledged support: Nokia, Telefónica, SAP, Cisco, HP, Alcatel-Lucent, Randstad, ENI, Telenor Group, ARM, the CIO community, CEPIS (Council of EU Professional Informatics Societies), Digital Europe. These organizations will pledge jobs, internships, training places, startup funding and free courses

More... [EU launches #digitalskills initiative with support.](#)

Public consultation on the protection of business and research know-how from 11.12.2012 to 08.03.2013

Target group: General public, researchers, SME's, trade associations and unions, public authorities.

Keeping valuable information secret is often the only or the most effective way that companies have to protect their intellectual property (such as the results of their research and innovation efforts). Although patents play a decisive role in this area, there are limitations as to what can be patented. New business solutions, marketing data and many incremental technological improvements, for example, are not patentable). Concerns regarding the effectiveness of the legal protection against the misappropriation of trade secrets in the Internal Market are already being voiced.

More... http://ec.europa.eu/internal_market/consultations/2012/trade-secrets_en.htm

Making Sustainable Transport work for commuters: Allstate Northern Ireland

Allstate Northern Ireland encourages alternative ways of commuting and working, and have recently introduced a range of policies that make sustainable travel both convenient and cost-effective for their employees. These initiatives have resulted in the reduction of 27 (15%) car parking spaces at their Belfast office as an increasing number of employees choose not to drive to work.

More... [>> read more](#)

Gothenburg begins the new year by introducing road tolling (Sweden)

The second largest city in Sweden, Gothenburg, decided to introduce road tolling in order to cut traffic more effectively.

More... [>> read more](#)

Lithuania introduces priority lanes for sustainable travellers

In recently adopted traffic code changes in Lithuania, communities will be able to designate special lanes for public transport, electric vehicles and car poolers.

More... [>> read more](#)

Advanced traffic management system in Szczecin (Poland)

The authorities of Szczecin have invested the equivalent of €1.75 million in the most advanced traffic management system in Poland. With the help of large information boards car drivers are able to choose the most convenient route.

[More... >> read more](#)

Doing business with SMEs can be tough!

Two ICT startups recount the pain of addressing SMEs, draw valuable (but bitter) lessons, and there's even a strategic framework to help you avoid their mistakes.

"Small" is not always beautiful, Too often ICT startups who decide to aim at a market of SMEs fail to appreciate the pitfalls of those markets. "These SMEs are a real pain to work with!", said Albert Dewitteur*, founder and boss of SmartVoIP*. Sitting in my meeting room, he described how SmartVoIP's strategy to address SMEs by bringing them lower phone costs was backfiring. Albert started describing a recurrent scenario of sales failures that seemed to defy logic: why would small companies behave rapaciously towards a telephone supplier who had lower rates to offer, yet behave nicely towards large and expensive incumbents?

[More... "Small" is not always beautiful](#)

Innovative Corporate Culture – Success Mantra of Fast Growing Companies

In this high velocity, technologically advanced business environment, innovation has taken centre stage. Especially when world business leaders like Google & Apple have piggybacked innovation to reach the apex of success, companies both large & small, have started to take innovation seriously. In such a scenario, companies fostered innovative corporate culture in their organizations in order to encourage innovation, motivate employees, increase employee productivity, to encourage employee retention. Companies that have this kind of innovative culture are much better workplaces, do far better in business in terms of innovating new products, processes, better organizational structures.

The companies which have made innovation a part of their corporate culture are much less rigid in terms of structures, reporting relationships, hierarchies. Such organizations have a corporate culture that encourages employee participation. Companies have a culture where innovation is not the sole prerogative of R&D department, the top management.

The employees from all levels and all functional units are encouraged to come up with innovative ideas that can help company improve upon their products or processes. The most striking feature of companies that adopt innovative corporate culture is that new ideas are rewarded, and innovative ways to motivate employees are adopted.

[More... http://innovationgrow.com/innovative-corporate-culture-success-mantra-of-fast-growing-companies.htm](http://innovationgrow.com/innovative-corporate-culture-success-mantra-of-fast-growing-companies.htm)

Innovation

We forget we are hard wired for success. Many of us are operating in default mode on a daily basis. We're on automatic pilot. We're so overwhelmed with information and requests for information that we shut down and go on cruise control. We develop beliefs about who we are, what we can do, and what makes us successful. With change seeming to be the only constant in the 21st century, we must be agile, adaptive, have our instincts tuned to be more receptive and open. This unlocks the creativity necessary to access the innovation.

While incremental, product innovation have historically been the main drivers of growth for companies, business model innovation is gaining momentum as a route to success. Innovating a new model may offer businesses a less risky, resource-intense path to better understand/reach customers over traditional methods, as new product development.

- Fifty-two percent believe that the development of new business models will contribute the most to their company's performance going forward, representing a six point increase when compared to how it has traditionally contributed to their innovation portfolio.
- While globally executives report contraction in private investment, Germany and U.K. have seen growth.

[More... Global business leaders; Innovation & competition accelerate - DailyFinance](#)

Business Angels Europe is born - the European Confederation

AEBAN Spain, BAND Germany, BAN Netherlands, BeBAN Belgium, France Angels, IBAN Italy, have signed the founding act of Business Angels Europe BAE – the European Confederation of Angel Investing. BAE's strategic goals are:

- to offer the business angel communities across Europe the opportunity to benefit from a strong coordinated voice to represent them to the European institutions,
- to support the development of a favourable fiscal, regulatory and policy environment for the growth of the business angel market across Europe,
- to encourage and enable the growth of national federations and trade associations across Europe,
- to promote professional and ethical standards and best practice among the business angel community including the exchange of experience,
- to be the resource of knowledge, experience and intelligence on the European angel market,
- to encourage the growth of cross-border investment at European and international level,
- to act as the key interface with the global angel community level.

"It is an exciting time for angel investing in Europe and BAE is going to be the hub for it. We want to make our ecosystem more and more effective and professional while keeping the spontaneity and adrenaline that is innate in investing in start ups. We want to make sure that angel investing stays high on the political agenda. Finally we want each country to have its own National Association as only 10 EU countries have one today" says Philippe Gluntz, President of France Angels, who has been elected as President of BAE.

[More... Innovation-Business-angels-europe-is-born-confederation](#)

Partner Search from Turkey for Leonardo project

Partner Search Farmers, Food, Agriculture, from France, Spain, Netherlands, Italy, Romania, Germany, Poland. Leonardo Da Vinci: Mobility (including the LLP certificate). Application organization: Chamber of Agriculture (Yenisehir). Partners: EU countries and Neighbor Countries (Food and livestock activities). Project's aim: our farmers and our partners give practical training abroad related to share our knowledge in agriculture Project time: 2 year.

Aim of the project. To contribute to increased participation in Lifelong Learning by people of all ages, including those with special needs and disadvantaged groups regardless of their socio-economic background Our farmers of members chance to improve their competences, knowledge and skills through a period abroad, to Europe-wide co-operation between farm, food stakeholders in order to enhance the attractiveness, quality, performance of VET systems/practices.

Contact: Remziye Erenko, yenisehir_zirot@hotmail.com and genc_koy@yahoo.com

Looking for EUREKA partner

We, a Spanish SME, are developing a revolutionary method for cutting paper with unprecedented precision and speed and without the need to change paper knives. The potential for exploitation is very important. We have made first industrial trials showing the great potential of our technology, but we need to improve our capacity for design/optimisation. A EuroStar project would be exactly the right thing for us. Therefore we are looking for a partner from Austria, Belgium, Canada, Croatia, Czech Republic, Finland, The Netherlands, Romania, South Korea, Sweden, Switzerland or Turkey. The partner could be an end-user or a marketing partner.

Contact: Heiner Lehr, Barcelona, Spain, heiner@inkubik.net

Looking for Food Producer SMEs to submit a proposal to the EUREKA programme

Call deadline: 2013/02/15, so consortium will be closed the 02/08. The main goal of the proposal is the development of a novel/efficient computational tool for the tasting process of food products, which will facilitate the fulfillment of EU/ISO regulations. The main tasks of the food SMEs: specification of the user requirements, comparison with the current tasting procedure and validation of the tool. For more information about EUREKA: <http://www.eurekanetwork.org/>

More info about the call: http://www.eurekanetwork.org/press/-/journal_content/56/10137/1890846

Eureka projects are managed by national coordinators: <http://www.eurekanetwork.org/in-your-country>

Contact: Roberto Moran, roberto.moran@softcomputing.es . Please, send a brief Expression of Interest.

Looking for partner in Purification Technology, a PHARMA Company & a ANIMAL FEED Company as End User for the call KBBE.2013.3.2-02: The CO2 algae biorefinery

We are urgently looking for:

- partner with wide expertise in Purification Technologies

- a Pharma company as End- User for incorporating the target antimicrobials products in new products. We are open to adapt the project for selecting microalgae species producing a specific pharmaceutical product (antitumoral, antiviral) etc.

- an Animal Feed company as End-User for incorporating the target molecules in feed products.

The objective of the project is to develop an innovative biorefinery concept for producing, using microalgae, biomaterials and high value products with pharmaceutical, cosmetics, food/feed applications. Different microalgae collections (including hundreds of microalgae strains) will be screened for selecting most promising microalgae according to production of the target product and their natural growing conditions. The cultivation of the selected microalgae will be optimised both at lab and pilot scale. Downstream processes for a efficient harvesting, cell disruption, extraction and purification will be designed. Residual biomass after extraction of the target compound will be fully valorise for obtaining other high value products (such as building chemicals), and/or energy (biogas, biofuels, etc.).

Contact: Marcella Militello, Bruxelles, mmilitello@leitat.org or contact Amro Satti asatti@leitat.org

Aguesa, a spanish SME focused on water resources, is looking for partners for the 7FP-ENV call

Aguesa, a spanish SME focused on water resources, is looking for partners for the 7FP-ENV call. The project aims saving water and energy in urban, agricultural and industrial fields. Techniques and technologies to achieve this objective in urban field are already developed. We are looking for partners able to cover and apply these techniques and technologies on agriculture and industrial field.

Contact: Natascha Wahlberg Macías, Malaga, Spain, info@aguesa.com

Call For Tender / Proposals / Applications / Fundings / Awards

EUROGIA+ announces new call for projects

All innovative project ideas that will reduce the CO2 footprint of energy production, use potentially qualify for the EUROGIA+ label. This quality label facilitates the access to public funding, potential customers for the project partners involved. This new call is part of a continuous selection process, with 4 calls per year. The cut-off date of the current call is February 15, 2013. The projects submitted in the preliminary project outline format will be reviewed by the EUROGIA+ technical committee on March 14, 2013 and feedback will be provided to move to the full proposal stage.

Applicable conditions and details of the submission process can be found on [the EUROGIA+ website](#).

EUROSTARS, Deadline: April 4, 2013

Eurostars Programme is a European Joint Programme dedicated to the R&D performing SMEs*, and co-funded by the European Communities and 33 EUREKA member countries. However, even if your organisation is based outside of the member countries of Eurostars, you may still be eligible to participate in a Eurostars project in addition to the minimum of two participants established in two different Eurostars member countries.

Eurostars aims to stimulate these SMEs to lead international collaborative research and innovation projects by easing access to support and funding. It is fine-tuned to focus on the needs of SMEs, and specifically targets the development of new products, processes and services and the access to transnational and international markets.

More... [eligibility criteria](#) ; <http://www.eurostars-eureka.eu/where.do> ; <http://www.eurostars-eureka.eu/guidelines.do>

EUREKA, the European network for innovation is calling for projects to fund

On 11 January 2013 EUREKA launched a new call for technological innovation projects. 12 national funding agencies are taking part in the call; they are based in Austria, Canada, Croatia, Czech Republic, Finland, The Netherlands, Romania, Spain, South Korea, Sweden, Switzerland, Turkey. The best international research projects selected will be invited to submit their applications to the EUREKA scheme or the Eurostars Programme 10th cut-off. Applications are to be submitted before Friday 15 February 2013 to NCPs or the EUREKA Secretariat at jointrdcall@eurekanetwork.org.

EUREKA member countries which are not taking part this call and countries outside of the EUREKA Network may also participate on the agreement their own national innovation agency.

Belgium also joined the call for projects. To get in touch with local contact: <http://www.eurekanetwork.org/belgium/contact>

More... <http://www.eurekanetwork.org>

Celtic-Plus Call 2013 – Spring-Call submission deadline is 23 April 2013

As in the last two years we want to continue also in 2013 our rather successful submission and launch process of new projects. The expected total project budget for 2013 will again be around 100 M€ as in the years before. Possible research items can be found at the [Call-2013 page](#) or the Celtic Purple Book. Since Celtic-Plus accepts project ideas defined bottom-up you may also propose other research items as long as they cover the main Celtic-Plus research portfolio. We only accept fully defined proposals in a single submission process. You may, however, send us your project idea abstract for first assessment and recommendations. The next call submissions will be on 15 October 2013.

More... <http://www.celticplus.eu/Project-calls/Research-areas.asp>

International opportunities for life sciences cooperations

On 1 February 2013 an interesting new opportunity for life sciences SMEs will start: the Call for Incentives of the IN2LifeSciences project will then open. IN2LifeSciences -a transnational project- gives SMEs in the health sector (biotechnology, pharmaceuticals, medical technology and nutrition for human and animal health) in 8 leading life sciences regions in North-West Europe easy access to a wide range of public and private experts and facilities.

IN2LifeSciences is the follow-up of the successful FASILIS project in which 67 international life sciences cooperations have been initiated, some with impressive spin-offs. IN2LifeSciences enables SMEs to work with providers of expertise and equipment beyond those currently available at the regional level.

IN2LifeSciences will also organise [matchmaking and elevator pitch events](#) in the coming months.

From 1 February the full documentation about the Call can be downloaded from the website. SMEs that are interested can already get in contact with their [regional access brokers](#).

More... http://www.in2lifesciences.eu/incentives?goback=%2Egde_1287967_member_206843898

FP7 calls

- [Food, Agriculture and Fisheries, and Biotechnology](#) / 3 open calls
- [Information and Communication Technologies](#) / 6 open calls
- [Nanosciences, Nanotechnologies, Materials and new Production Technologies - NMP](#) / 2 open calls
- [Energy](#) / 4 open calls
- [Environment \(including Climate Change\)](#) / 3 open calls
- [Transport \(including Aeronautics\)](#) / 4 open calls
- [Socio-economic sciences and Humanities](#) / 3 open calls
- [Joint Technology Initiatives \(Annex IV-SP1\)](#) / 1 open calls

ARTEMIS JU launches "Expression of Interest"(EoI) for Call 2013

The publication of the 6th call for proposals with a foreseen budget of EUR 187 million is scheduled for 26 February 2013.

The submission will follow a one-stage procedure. Deadline for the submission of Full Project Proposals is 6 June 2013.

ARTEMIS JU has now launched an "Expression of Interest" for the call 2013. Though the submission of a EoI is optional, it is highly recommended by the ARTEMIS JU.

More... <http://www.artemis-ju.eu/call2013>

Research and Innovation: Commission widens search for expert advisors for Horizon 2020

The EC has launched a call asking experts from all fields to participate in shaping the agenda of Horizon 2020, the EU's future funding programme for research and innovation. This marks the first time that the EC has launched such a call for its research & innovation programme. Advisory groups will provide high quality/timely advice for the preparation of the Horizon 2020 calls for project proposals. Groups will be set up on topics of major concern for European citizens, such as climate change, making renewable energy more affordable, ensuring safe food or coping with the challenges of ageing.

Individuals can express their interest, acting either in a personal capacity, as representatives of collective interest groups or as representatives of organisations. Details of the criteria on which selection will be based, including the profile of experts, are set out in the call. The full text and guidance on how to register can be found through the following link:

http://ec.europa.eu/research/horizon2020/index_en.cfm?pg=h2020-experts

Horizon 2020 aims to foster ideas, growth and jobs for Europe's future. It breaks from the past by bringing together all existing support for research & innovation, including the innovation-related activities of the Competitiveness & Innovation Framework Programme and the activities of the European Institute of Innovation and Technology (EIT), into one single funding programme. The Ec is proposing a budget of €80 billion for Horizon 2020, which will run from 2014 to 2020.

More... http://ec.europa.eu/research/horizon2020/index_en.cfm

Call for applications for the European Public Sector Award, 25 January - 12 April 2013

The European Institute of Public Administration EIPA announce that the call for entries, with several novelties, to the European Public Sector Award EPSA 2013 is open until 12 April 2013! Do not miss your chance to submit application(s), receive recognition for your most innovative, effective/efficient public achievements/projects in the following theme:

“Weathering the Storm: Creative Solutions in a Time of Crisis”. Applications should be submitted by the following levels of government (i.e. categories): • European and national, • Regional, • Supra-local and local

More... www.epsa2013.eu ; epsa2013@eipa.eu

Policy

Public consultation on the protection of business and research know-how 11.12.2012 - 08.03.2013

Target group: General public, researchers, SME's, trade associations & unions, public authorities. Keeping valuable information secret is often the only or the most effective way that companies have to protect their intellectual property (such as the results of their research and innovation efforts). Although patents play a decisive role in this area, there are limitations as to what can be patented. New business solutions, marketing data and many incremental technological improvements, for example, are not patentable). Concerns regarding the effectiveness of the legal protection against the misappropriation of trade secrets in the Internal Market are already being voiced.

More... http://ec.europa.eu/internal_market/consultations/2012/trade-secrets_en.htm

Events

17th International Conference on System Theory, Control & Computing, ICSTCC, 11-13 Oct 2013, Sinaia, Romania

The main goal of the conference is to provide a multidisciplinary forum between researchers from industry, academia to discuss state-of-the-art topics in system theory, control & computing, to present recent research results, prospects for development in this evolving area. The ICSTCC conference, is technically co-sponsored by IEEE Control Systems Society, the papers will be indexed in IEEE Xplore.

The ICSTCC conference emerged from the fusion of the 3 conferences that were organized by University of Craiova, [Faculty of Automation, Computers & Electronics](#) (SINTES - International Conference on System Theory & Control), Gheorghe Asachi Technical University of Iasi, [Faculty of Automatic Control & Computer Engineering](#) (SACCS - International Symposium on Automatic Control & Computer Science), Dunarea de Jos University of Galati, [Faculty of Control Systems, Computers, Electrical & Electronics Engineering](#) (SIMSIS - International Symposium on Modelling, Simulation & Identification Systems).

More... <http://ace.ucv.ro/icstcc2013/> ; icstcc2013@automation.ucv.ro or vrasvan@automation.ucv.ro

2nd IFAC Workshop Convergence of Information Technologies & Control Methods with Power Systems ICPS'13, Cluj-Napoca, Romania, 22-24 May 2013

The event are hosted by Tehnical University Cluj & IPA Cluj Subsidiary. ICPS'13 serves as a platform for scientists, researchers to discuss their forefront research results/ findings in the field of information technologies & control methods applied to Power Systems. It is intended to make this workshop a primary forum for cross-industry, multidisciplinary research, to create the opportunity of a unique and rich cultural experience, with excellent technical and social programs.

More... <http://icps13.conference.utcluj.ro/>

Workshop Intelligent Data Analysis with Applications in Information Retrieval & Machine Learning, IDAIR, Sesimbra, Portugal, 26-28 June 2013

The session targets research efforts that have as outcome progress in building Intelligent Systems in any application domains such as Image and Video Processing, Multimedia Systems, E-Learning, E-Commerce, E-Society Applications, Medical Applications. Any data analysis process, which analyze data generated by any information system, may have as output an Intelligent System. The aim of the workshop is to provide an internationally respected forum for scientific research in the technologies and applications of intelligent and interactive multimedia systems and services.

Accepted papers will be published by Springer Verlag, in a volume of the KES-Springer Smart Innovations, Systems & technologies series, indexed in ISI conference publications, Elsevier's Scopus, DBLP, INSPEC, etc.

Authors of the best papers presented at the conference will be invited to adapt their papers for their publication in the special issue INTERNATIONAL JOURNAL OF COMPUTER SCIENCE & APPLICATIONS (ISSN 0972-9038).

The workshop will be co-located with the 5-th KES International Conference on Intelligent Decision technologies, IDT-13. and in conjunction with KES IIMSS 2013 <http://iimss-13.kesinternational.org/>

More... <http://iimss-13.kesinternational.org/cms/userfiles/ws01.pdf>

Agent Technologies for Ambient Intelligence (AgTAml) Workshop, Bucharest, Romania, 29-31 May 2013

The **Workshop** will bring together scientists and practitioners interested in discussing and exchanging views on how to make better use of agents and multi-agent systems in novel approaches and applications of Aml, how to better exploit a technology that has now arrived to its maturity, in order to create intelligence embedded in the environment, to adapt the

environment to user's interests/expectations. A debate on directions and future directions of research in the area will be organized, giving the participants the possibility to share ideas, make new contacts.

AgTAmI 2013 will be held in conjunction with the **19th International Conference on Control Systems and Computer Science (CSCS 19)**, <http://cscs19.acs.pub.ro>.

More... <http://aimas.cs.pub.ro/AgTAmI2013/>

New Horizons for 2020 & Beyond; Croatia and South East Europe in the EU, May 22-24, 2013, Dubrovnik, Croatia

The event are hosted by the Rudjer Boskovic Institute & the Brodarski Institute. EARTO's 2013 annual conference takes place within just a few weeks of Community Europe extending its frontiers south-eastwards to embrace Croatia, with other south-eastern European countries wishing also to join the EU in the years ahead.

At <http://www.earto.eu/activities-and-services/annual-conference.html> you can find presentations from the previous conferences. 2013 is also the year when the current EU Framework Programme FP7 reaches the end of its 7th year term, to be followed by Horizon 2020. The major changes mark the conference programme, which will have a triple focus.

- Horizon 2020: How it will differ from FP7 in its objectives, its instruments, and its operational practice.
- Structural Funds: How EU Structural Funds can be effectively deployed to support research and innovation, not only but also in Croatia and south-eastern Europe, as well as in complement to Horizon 2020 funds
- Meeting Place: A forum where research organisations from south-eastern EU & EU countries can meet, begin building mutually beneficial relationships. South-eastern European research organisations will have an opportunity to make a short presentation at various points in the conference programme, to have a stand at the conference venue.

Contact: Dubravko Kelenc - Brodarski institut, Zagreb, Croatia dubravko.kelenc@hrbi.hr

5th International Congress of sport and kinetotherapy with exhibition, April 5-7, 2013, Caciulata, Romania

At the Congress there will be three presentation modalities: *Oral and poster presentations (in-person) and virtual (for those who cannot attend in person) or recorded video summary is sent by e-mail*. Papers will be published in special issue of appearance in the *STUDIA EDUCATIO ARTIS GYMNASITICAE*. The Journal is indexed in IDB.

More... <HTTP://CIS01.CENTRAL.UCV.RO/ICEK>

39th Annual Conference of IEEE Industrial Electronics Society, IECON 2013, 10-13 November 2013, Vienna, Austria

IECON 2013 is the Annual Conference of the IEEE Industrial Electronics Society, focusing on industrial & manufacturing theory, applications of electronics, controls, communications, instrumentation, computational intelligence. The objectives of the conference are to provide high quality research and professional interactions for the advancement of science, technology, fellowship. Papers with new research results are encouraged for submission.

IECON 2013 will be held concurrently with the 7th IEEE International Conference on E-Learning in Industrial Electronics ICELIE 2013 and the first IEEE Workshop on Intelligent Energy Systems IWIES 2013. IECON 2013 will host the IES Industry Forum as part of the conference. Participation in all events just requires a single conference registration fee.

More... <http://www.iecon2013.org>

Next FuNeMS 2013 Future Network & Mobile Summit 2013, Lisbon, Portugal, 3-5 July 2013

The Future Network & Mobile Summit 2013 will address all the challenges of building the Future Internet Infrastructure, based on mobile, wireless and fixed broadband communications infrastructures. For this Summit a [Call for Paper](#) has been launched and papers are expected until **8 February 2013**.

More... http://www.futurenetworksummit.eu/2013/files/FutureNetworkSummit2013_CallforPapers.pdf

Conference Global Challenges, Global Collaboration ES:GC2, March 4-8, 2013, European Parliament, Brussels

The European Parliament will host a five-day conference on "EU Science: Global Challenges, Global Collaboration" (ES:GC2), starting on March 4th, 2013, in Brussels. The conference will bring together science policymakers, scientists and industry representatives from 100 different countries and will place EU research at the centre of the international response to global challenges. It will be convened by ISC - Intelligence in Science, under the auspices of the Irish Council Presidency, in conjunction with **Mr Sean Kelly MEP** and other Members of the European Parliament.

The core focus of ES:GC2 will be primarily on Horizon 2020, the EU's funding instrument for collaborative research and innovation beyond 2014, which seeks to provide both increased funding, enhanced ease of participation compared to its predecessor, FP7. The aim of the conference is to encourage worldwide collaboration in science, to explore how Horizon 2020 can enable an effective scientific response to global challenges. This conference will also provide an environment to build new partnerships with the view to increase international participation in Horizon 2020.

More... <http://www.globalsciencecollaboration.org/home>

Healthcare World Research & Innovation Congress, 5-6 June 2013, Brussels

Pioneers in Healthcare provides a unique opportunity for those facilitating and effecting change within their field to interact/collaborate on the critical issues facing healthcare research today. The Congress aims to bring together key stakeholders in healthcare research to discuss the most important issues impacting our efforts to address the 'Grand Challenges' of tomorrow. The Congress is produced in partnership with COST, ESF, ERC.

The importance of collaborating internationally to address these Grand Challenges cannot be understated. Realising the efficacy of such partnerships relies upon the communication and sharing of results, plans, resources and lessons learned by all international stakeholders – from funders and policy makers, to industry and academia

More... www.worldresearchcongress.com

8th International Conference on Additive Manufacturing & 3D Printing, 9-10 July 2013

The 8th International Conference on Additive Manufacturing & 3D Printing is looking for exceptional papers covering new scientific discoveries in AM process & materials, or applications where Additive Manufacturing is being used as an end-use production solution. Perhaps you have developed a new business model or supply chain using Additive Manufacturing or developed a new product using the design freedoms that AM enables?

More... www.am-conference.com

Training Events / Jobs

Calendar of training courses in nanoscience and electronics

- 14 Feb [University of Oxford: Successful RF PCB Design](#) UK
28 Feb [Energy Harvesting](#) Switzerland
4 Mar [RF Analysis with Virtuoso Spectre Simulator vMMSIM.7.2](#) Germany
5 Mar [Design for Manufacturability flow - IDESA](#) Germany
11 Mar [Reliability and Test](#) Switzerland
14 Mar [Basic Introduction to CMOS Image Sensors](#) Switzerland
14 Mar [University of Oxford: Successful RF PCB Design](#) UK
18 Mar [Linearisation and Modelling Techniques for RF Power Amplifiers in Modern Communications Systems](#) Spain
18 Mar [Design and Simulation of RF Systems](#) Spain
18 Mar [From LTE to LTE Advanced - 4G Wireless Networks](#) Spain
18 Mar [Grounding and Shielding: The Essence of EMC Design](#) Spain
18 Mar [Phase Locked Loops for Wireless Communication Systems](#) Spain
19 Mar [Logic Equivalence Checking with Encounter Conformal EC v11.1](#) France
22 Mar [Wafer Bonding](#) Switzerland
More... <http://www.fsrn.ch/e/formAgenda.php> ; [More FSRM courses](#) ; <http://www.eurotraining.net/>

Vocational training: Reporting & Management: How to successfully manage an EU funded project?, Paris February 20 & June 12, 2013

Objectives: The obligations from the follow-up of the contract with the European Commission to the reporting, the rules and procedures applicable, the evaluation of the project, the administrative and financial management of the project.

Topics: To understand the contractual obligations of the project managers and the expectations of the EC in terms of project management, to implement key management tools for the project and the transnational partners

More... europe-eu.info/Training

Call for Application SMEs Management & Development Course 6–20 March 2013, Galilee International Management Institute

We at Galilee Institute would very much appreciate graduates like you recommending or nominating your colleagues to our programme so they can benefit from one of the few remaining tuition scholarships. You are welcome to find more informations on the programme's webpage.

More... www.galilcol.ac.il ; [programme's webpage](#)

Jobs at COST – European Cooperation in Science and Technology

COST's international work environment offers you the chance to work on exciting and varied projects. COST offer scientific and corporate career opportunities.

- The COST Office in Brussels is looking for a Head of Science Operations. [read more](#)
- The COST Office in Brussels is looking for a Head of Communication and Conferences. [read more](#)

New job postings in research and administration

- 5 Doctoral Fellowships, DFG Research Training Group "Wicked Problems, Contested

Administrations (WIPCAD)", Potsdam

- Techniker/in, Institut für Anorganische Chemie, Wien

- 6 PhD positions for research on global biogeochemical cycles, Jena

Frankfurt am Main

- EU-Forschungsreferent/in, Brüssel

- EU-Officer (m/w), Krebsforschung, Heidelberg

Hannover

- PhD student position, "biomineral forming microalgae", Potsdam

More... <http://www.kowi.de/en/vacancies>



<http://ec.europa.eu/enterprise-europe-network>

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